भारतीय प्रबंधन संस्थान रोहतक

Indian Institute of Management Rohtak

Management City NH-10 Southern Bypass, Sunaria, Rohtak-124010
Haryana, India

Master of Business Administration
Post Graduate Programme in Management (PGP)

Prospectus – 2026 – 28

(PGP – 17)

About IIM Rohtak:

Indian Institute of Management Rohtak is an Institute of National Importance, established by the Ministry of Education, Government of India, under the IIM Act, 2017.

IIM Rohtak is a benchmark for top management education in India, with a vision to become a global leader in due course. The institute has an enlightened and progressive leadership, acclaimed faculty members, extensive infrastructure, and robust teaching pedagogy in place. Located within the National Capital Region (NCR) of India, IIM Rohtak is 75 minutes from Delhi International Airport. The state-of-the-art campus spread over an area of 200 acres, is strategically located on National Highway - 09, and is well connected to Delhi. *IIM Rohtak has been ranked **among top 20 institutes** in Management Category by the National Institutional Ranking Framework (NIRF) in 2025.*

Institute offers a dynamic environment for high-quality research in all functional areas of management that will benefit various segments of the business and society.

About PGP

The Post Graduate Programme in Management (PGP) at the Indian Institute of Management Rohtak (IIM-R) offers a judicious blend of theory and practice and is delicately designed to be change-oriented. The course curriculum is continually reviewed and updated to cater to the requirements ofthe industry and reflect changes in the environment. A unique feature of the IIM-R PGP is its in-built concern for the larger society, as reflected in the design of the curriculum, which aims at nurturing well-focused, value-conscious and socially committed managers and leaders of the future. Being aware of the shifting boundaries and the winds of change in a globalizing business environment, the programme also lays considerable emphasis on exposure to many aspects of international business and related strategic and cross-cultural issues.

The first year of the programme provides the incoming students with a through grounding in the functional areas of Management. Rural Engagement Program (REP) is a mandatory program that takesplace immediately after the end-term exams of Term – I. It is a course having a credit of 0.5. The summer internship is an important building block of the programme. The second-year courses, apart from 3 simulation-based compulsory courses (one in each term) are elective offerings in the areas of *Economics and Public Policy, Finance and Accounting, Management Information Systems, Operations Management & Quantitative Techniques, Organizational behavior & Human Resource Management, and Marketing & Strategy*. IIM-R Faculty, as well as professionals from industry and academia (as adjunct and guest faculty), conduct these courses, which provide in-depth insights into the subject matter, and hands-on experience through projects and diverse case studies.

It is mandatory to pass the Communication Workshop Courses in PGP 1st year. Any student who secures ‘F’ grade in these courses, will not be allowed to attend the placement process.

LIBRARY

भारतीय प्रबंध संस्थान रोहतक
हिंदी पखवाड़ा 2025
(12 से 26 सितम्बर 2025)

Program Structure:

The duration of the IIM-R Post Graduate Programme in Management is two academic years. Each academic year normally begins in June/July and ends in March and consists of three Terms. The students go for summer internships at the end of the third Term for a period of about 2 months. (April 1st week to June 1st week)

Each *Course* in the IIM-R PGP is structured around the concept of *credits*. Each credit represents 25 hours of contact sessions. Students should note that 25 hours of instruction will normally require another 75 hours of preparation on their own at the minimum; so, typically at least 100 hours need to be devoted to a 1-credit course.

Instructors choose from multiple pedagogical tools including lecture discussions, case methods, behavioral and computer-based simulations, projects, class presentations, and various forms of technology-based learning such as multi-media, case analysis, video conferencing, and e-learning, to facilitate effective learning in their courses.

FIRST YEAR - Compulsory Courses

The **first-year courses** are aimed at building the foundation of the programme. Hence, all students are required to complete all the first-year courses. These courses are designed to provide basic conceptual knowledge and analytical tools in different disciplines and functional areas of management incorporating inter-dependent and inter-related disciplines, functions, and factors that form the core of organizational functioning and managerial effectiveness. Uniquely, the first-year curriculum also consists of courses that aim at inculcating a sense of ethical consciousness and social responsibility.

SECOND YEAR – Elective Courses

In the **second year** of the program, students register for **elective courses** which are, courses of their choice, from a large set of courses offered by various *Academic Areas* of the Institute. They also undergo the following three simulation-based courses during Term IV, V and VI, respectively:

Term – IV: Global Business Simulation (GBS)
Term – V: Markstrat Simulation (MSS)
Term VI: Capstone Simulation (CS)

The elective courses are expected to enable a student to gain deeper knowledge and the required skills in specific/chosen areas in management.
For the second year of the PGP, students are required to opt for term-wise elective courses of their choice in a manner that they fulfil the following credit requirements (excluding Core Course):

Term	Minimum Credit	Maximum Credit
IV	6	7
V	5	6
VI	5	6

Integrative Project:

As a completion requirement of the two years MBA program, students are assigned to do an "Integrative Project" in Term VI.

Admission Process for PGP Batch 17 (Session 2026-28)

This document details the process for selecting candidates for the Post Graduate Programme in Management (PGP) at IIM Rohtak for the PGP Batch 17 (Session 2026-28). The basic objective of IIM Rohtak's admission process is to identify meritorious candidates for admission under each category of admission. While merit is the prime consideration, the Institute recognizes a possibility of skewed student structure in favour of male gender and engineering and related subjects at graduation in the normal course. Hence, it strives to ensure a better balance in opportunities among different subject streams and genders. It is also part of IIM Rohtak's approach to duly recognize academic and gender diversity.

The admission process of IIM Rohtak is a five-stage process:

Stage I Online Registration for PGP Batch 17 (Session 2026-28), IIM Rohtak.
Stage II Personal Interview (PI) for only shortlisted candidates.
Stage III The Final Selection List based on CAT score, PI score, Gender and Academic diversity.
Stage IV Offer for Provisional Admission for the PGP Batch 17 (Session 2026-28).
Stage V Reporting for joining the PGP Batch 17 (Session 2026-28).

Stage I- Online Registration for PGP Batch 17 (Session 2026-28), IIM Rohtak.

1. Minimum eligibility criteria for the registration process are based on the aggregate percentile in the CAT 2025 as mentioned in Table 1 below:

***Meeting minimum eligibility criteria does not ensure that the candidate is shortlisted for the Personal Interview (PI) Process.**

Table-1: Minimum eligibility criteria based on CAT Score-2025

CATEGORY	CAT PERCENTILE
General	97
EWS	93
NC-OBC	83
SC	60
ST	50
DAP-General	87
DAP-EWS	83
DAP-NC-OBC	73
DAP-SC	50
DAP-ST	40

2. IIM Rohtak will invite online applications for registration in PGP Batch 17 (Session 2026-28).

(a) Registration will start tentatively from ***December 26, 2025***, and the last date for online registration will be ***January 09, 2026 (11:59 PM)***, tentatively.

(b) Candidates need to create their Login ID (Username & Password) for online registration. Candidates need to submit an application/admission data form along with a non-refundable registration fee of ₹ 3095 (Three thousand ninety-five only).

3. Eligible candidates will receive an Email with a web link for registration for the PI process for PGP Batch 17 (Session 2026-28).

4. The shortlisted candidates who have submitted the application form and registration fees by the stipulated date and time will be considered for subsequent stages of the admission process (Stage II and onwards).

Stage II- Personal Interview (PI)

1. Shortlisted candidates from Stage I will appear in Stage II, i.e. Personal Interview.

2. All the shortlisted candidates will be informed by Email to download their call letters to appear in the Personal Interview. All the required details, such as date, time, and other necessary guidelines, will be mentioned in the call letter.

Stage III - The Final Selection List based on CAT, Personal Interview & Diversity scores

1. The weighted aggregate of the following components, namely *(a) CAT Percentile*, *(b) Personal Interview*, and *(c) Diversity*, will be used to prepare a merit/rank list.

2. A weight of 60% will be assigned to the CAT Percentile. A weight of 20% will be given to the Personal Interview Score. Further, a weightage of 20% will be given to Academic diversity and Gender diversity.

Stage IV – Offer for Provisional Admission for the PGP Batch 17 (Session 2026-28)

1. The offer of provisional admission to the candidate will be made strictly on the basis of merit/ rank list and availability of seats in each category (General, EWS, NC-OBC, SC, ST & DAP) as per the reservation rules of the Government of India.

2. All the shortlisted candidates will receive a provisional offer letter for admission from ***pgpadmission@iimrohtak.ac.in*** on their registered Email ID.

3. A candidate receiving an admission offer from IIM Rohtak (IIM-R) and accepting the offer within the stipulated date needs to deposit the Offer Acceptance Amount (as mentioned in the Offer Letter) through the admission portal only. An automated receipt and a text message of the transaction will be shared by the associated bank on the registered Email ID or Mobile number. of the candidate.

4. The candidate will receive his/her confirmation letter for provisional admission for PGP Admission 2026-28 on his/her registered Email ID. All the reporting requirements/ joining formalities will be mentioned in this confirmation letter (i.e. date, time, venue for joining, last date to deposit the full term fee, fee structure, affidavits from the student & the parents, Indemnity Bond, vaccination certificate, updated category and income certificates (if applicable), Govt. Photo ID, medical fitness certificate, application form for hostel allocation, a schedule for classes etc.).

Stage V – Reporting for joining the PGP Batch 17 (Session 2026-28)

1. The candidate needs to login on to the Institute website by using his/her login credentials (Username and Password) to deposit the fee (Term Fee & Mess Fee) as mentioned in the offer letter within the stipulated date and need to report to the Institute as communicated in joining instructions letter.

2. Further, on the day of reporting on the campus, the admission team will physically verify the documents and allocate hostel rooms to the candidates. Hostel allocation (Twin sharing A.C. Rooms) will be done on a first-come, first serve basis separately for male and female students. Hostel rooms for the DAP category will be arranged on the ground floor on a twin-sharing basis (preferably).

Refund Policy PGP Batch 17 (Session 2026-28)

The last date for any withdrawal of provisional admission will be *'Before the date of Registration (Online)'*. The entire fees received from the student, after deduction of the processing fee of ₹ 1000/- (one thousand only), will be refunded to the candidate by the mode of bank transfer to the candidate's own savings bank account provided by the candidate. The refund requests will be accepted only through the institute's admission portal, i.e**.** ***https://admission.iimrohtak.ac.in/SignIn/pgp-2026-28***

Refunds will be made automatically within 150-180 days from the date of registration of the program. Please provide your own (i.e. candidate's) correct banking details (Beneficiary Name, Saving Bank Account Number, Bank Name, IFSC code) through the institute's admission portal i.e. ***https://admission.iimrohtak.ac.in/SignIn/pgp-2026-28***

The institute takes no responsibility in case the banking details provided by you are erroneous. Refund request(s) received from any other mode apart from the above-mentioned institute's admission portal will not be considered under any circumstance. *Refund requests will not be entertained after the registration to the programme.*

Total no. of seats:

The total number of seats for the *PGP Batch 17 (Session 2026-28) will be 264*. The offer of admission to the candidate will be made strictly based on merit/rank list and availability of seats in each category (Gen, SC, ST, NC-OBC, EWS & DAP) as per the reservation rules of the Government of India.

Note:

1. You will receive all admission offers duly signed by the Controller of Examinations of IIM Rohtak sent from ***pgpadmission@iimrohtak.ac.in***. Any offer received from any other email is completely invalid and is not official. All admissions to IIM Rohtak are provisional till you have completed all formalities upon reporting to the institute (which includes validation of CAT Score, verification of degree/mark sheet, updated category certificate (if applicable) and verification of other documents, among other documents/ID verification on-site at IIM Rohtak, Payment of Fee, etc.).

2. IIM Rohtak reserves the right to change, modify or adopt any new admissions process that it deems necessary at any point as per the institute's requirements.

3. Any dispute concerning admissions for the PGP Batch 17 (Session 2026-28) would be subject to the jurisdiction of the competent courts within the territorial jurisdiction of Rohtak city only.

Contact Details:

PGP Admissions Office
Office of Controller of Examinations
Indian Institute of Management, Rohtak
Management City, NH-10 Southern Bypass, Sunaria, Rohtak-124010, Haryana, India
Contact No.(O): +91-1262-228555,
Email: *pgpadmission@iimrohtak.ac.in*
Website: www.iimrohtak.ac.in